

## Appendix 2: Danny Lopez – Summary CV

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### Present:

- **Glasswall Solutions – CEO:**

A British cyber security software company employing 50 people (45 in the UK / 5 in the US). Glasswall's clients include defence and intelligence agencies, as well as commercial organisations on both sides of the Atlantic. Chaired by former ICAP founder Michael Spencer, now Lord Spencer.

The company successfully raised a £18M Series A in December 2020

- **Innovate Finance – Board Member**

Innovate Finance is the independent not-for-profit industry body representing the UK's global FinTech community.

- **FinTech Collective - Advisory Role**

A highly successful US-based venture capital firm specialising in early stage fintech investments, which includes London companies. Their three funds to date total circa \$400M.

### Previous:

- **British Consul-General to New York (2011-2016)**

Hosted the official launch for the GREAT campaign in 2012, as well as numerous events promoting the visitor, culture and investment economy.

- **London & Partners - CEO – (2009-2011)**

Launched London & Partners and became its first CEO at a crucial time, pre-Olympics.

- **Public Diplomacy Board - Member (2007-2009)**

Represented UK Trade and Investment alongside the CEO of the British Council, the Chair of Visit Britain and senior Foreign and Commonwealth Office staff.

- **UK Trade and Investment – Managing Director of Marketing (2006-2009)**

Responsible for the development and roll-out of the two largest trade and investment global campaigns prior to the GREAT campaign, 'Hit the world running' and 'Take it to the World'. Both were adopted throughout the global Foreign and Commonwealth Office network.

- **Barclays – Head of Inward Investment Unit (2004-2005)**